Freelance effective hourly rate

See what a project actually paid per hour after direct costs.

Three steps

1. Track actual project hours
2. Subtract direct costs
3. Divide by total hours

A worked example

Fee	600
Direct costs	60
Hours	18
Net per hour	30

540 divided by 18 gives 30 per hour before tax.

Consider unpaid admin and tax separately.

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Use one row per item or decision. Start with what you know.

Fee	Direct costs	Hours	Net per hour

My next action / when